



Riccardo Ciola, IT Director, Gruppo Comini

# Fujifilm Apeos MFPs support digital transformation at Gruppo Comini

Fujifilm Apeos MFPs streamline operations and support digital transformation at Gruppo Comini.

- **Background & challenge:** Gruppo Comini struggled with a fragmented print infrastructure and inefficiencies after implementing a new AI-driven ERP system, which legacy printers couldn't support effectively.
- **Solution & partnership:** Fujifilm, in collaboration with A&B Sistemi and Tyche, began deploying over 100 Apeos MFPs to modernise and standardise printing, tailored to integrate with the new ERP.
- **Impact & results:** The new devices increased document processing speed by 37.5%, saving up to 300 hours of productivity per week across 75 sites and reducing manual data entry.
- **Strategic value:** Fujifilm's scalable, advanced printing solution supports Gruppo Comini's digital transformation and operational efficiency, reinforcing Fujifilm's role as a technology partner.

**Company:**

Gruppo Comini

**Location:**

Italy

**Fujifilm products:**

Apeos multifunction printers (MFPs)

**Type of work:**

Modern distribution - thermo-hydraulic sector



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Gruppo Comini



Fujifilm has begun the phased installation of its advanced Apeos multifunction printers (MFPs) at Gruppo Comini, a leading Italian company with 1,400 employees across 75 sites. This initial deployment marks the start of a planned rollout of more than 100 devices to be completed by the end of 2026, and is designed to significantly enhance Gruppo Comini's document management systems and facilitate a more efficient digital workflow across the organisation.

Before partnering with Fujifilm, Gruppo Comini faced significant challenges due to a fragmented print infrastructure. This involved the use of multiple printer brands, creating complexities in IT support, including driver management and maintenance. This diverse environment also hindered the company's ability to standardise processes and optimise workflows.

"We didn't have a strategy to harmonise all our products and our brands throughout our group. This led to a lot of challenges," Riccardo Ciola, IT Director, Gruppo Comini, says. The company's challenges intensified with the rollout of a new ERP system in January 2025. The ERP's AI-driven document processing required high quality scans with optimised file sizes – a demand the legacy printers struggled to meet. "Our old devices produced large files that slowed down the ERP system, and manual data entry from paper documents was an operational bottleneck," Mr Ciola adds.

To address these challenges, Gruppo Comini partnered with Fujifilm, facilitated by the expertise and support of authorised dealer A&B Sistemi and distributor Tyche, who provided valuable assistance in the selection and implementation process. "We needed and wanted a high-level product, not an entry-level product. Our partners suggested Fujifilm, and we are happy with the quality and the size of the files that we are producing," states Mr Ciola.

A&B Sistemi, Luigi Brusadelli, adds: "Our role went beyond hardware deployment. We worked with Gruppo Comini to audit their existing infrastructure, identify bottlenecks, and properly configure Fujifilm's Apeos devices to align with their ERP's data-processing demands."

Tyche Representative, Filippo Noventa, adds "As a key distributor, Tyche's strength lies in our ability to understand the specific needs of our clients and to connect them with the most effective solutions. In the case of Gruppo Comini, we recognised the need for a robust and scalable printing solution that could seamlessly integrate with their new ERP system. Our collaboration with A&B Sistemi and Fujifilm ensured a smooth implementation and a solution tailored to Gruppo Comini's digital transformation goals. We are proud to have played a pivotal role in streamlining their operations and contributing to their increased efficiency."

The implementation of Fujifilm's Apeos MFPs is already delivering tangible benefits. Gruppo Comini has reported increased efficiency in its document processing workflows. The speed of the devices, combined with their advanced scanning capabilities, is enabling staff to process documents more quickly and accurately – up to 55 pages per minute compared with a top speed of 40 pages per minute on the MFPs the company was using before. This 37.5% increase in speed is translating into savings of up to four hours per user, per site, per week, across the company's 75 locations, equating to 300 hours of productivity gained weekly once the rollout is complete.

"We've gone from one employee per site spending entire days inputting data row by row, to a single person overseeing an automated process. This reduces human error and frees our team to focus on higher value tasks," Mr Ciola adds.

Fujifilm's technology is providing Gruppo Comini with a robust and scalable solution to meet its document management needs. The implementation underscores Fujifilm's commitment to providing advanced printing solutions that support businesses to enhance efficiency and drive digital transformation, through a strong partner network. "At Fujifilm, we're committed to delivering solutions that bridge the gap between legacy systems and modern workflows. Gruppo Comini's success reflects how our Apeos MFPs can act as catalysts for digital transformation," said Nicolò Bargna, Product Marketing Manager at Fujifilm Europe.

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**Gruppo Comini**

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